



CPSP

Certified Professional
in Sourcing and
Procurement



International
Supply Chain
Education Alliance

CPSP exam preparation course

Part I. Strategic Context

1. The strategic roles of sourcing and procurement
2. Organization Aspects

Part II. Core Processes

3. Strategic Sourcing
4. Category Management
5. Spend Management
6. Supplier Segmentation
7. Supplier Selection
8. Negotiation and Contract
9. Managing Relationships
10. Managing Supplier Performance
11. Supplier Development
12. Supply Risk Management

Part III. Thematic Issues

13. Global Sourcing
14. Service Procurement
15. Sustainable Procurement
16. Cost Analysis and Estimation
17. Procurement Technology
18. AI and Generative AI in Procurement

Part IV. Interface with Other Functions

19. Inventory Management, MRP and DDMRP
20. Quality Management
21. Project Management

Perfect program for:

- Procurement Professionals
- Supplier Relationships Managers
- Strategic Sourcing Managers
- Buyers and Purchasing Specialists
- Spend Managers
- Supply Chain Managers

Course includes:

- Classroom course led by an experienced expert.
- Study guide with all slides and exercises.
- Multiple choice certification exam (70% minimum pass mark)



Take control of your future

ISCEA training and certification programs provide you with the knowledge required to improve both your supply chain processes and your career.



Grab the best job opportunities

75 percent of employers prefer to hire certified professionals for supply chain positions, and ISCEA certificate holders are getting the best paid jobs.



Be recognized around the world

ISCEA is the worldwide authoritative resource for supply chain career validation with certificate holders in 68 countries on 6 continents.

About ISCEA exams preparation courses



It is a comprehensive opportunity to really learn about supply chain, technology and strategy

- Michael Atwater, Entergy Corporation

It puts you in contact with Supply Chain's new trends

- Donny Paniagua Ruiz, Florida Ice and Farm Company

This was a great experience. Even after a long time of service, I still learned a lot

- Neven Mladina, Kellogg Brown & Root

I gathered lots of information and ideas to be implemented in our current business projects

- Shino Thomas, Theodore Wille Intertrade

The course provides a different perspective. It clarified concepts that I previously perceived as too complicated to me

- Zamira Alfonso, Axionlog

My expectations were met. The content is updated and provides a good perspective on the Supply Chain

- Diana Diaz Porras, Colombina

It is a practical course. I was able to improve both my skills and knowledge. I recommend it!

- Rosa Oritz, General Motors

There is a great amount of knowledge delivered

- Robinson Alejandro Prieto Camelo, Bimbo Group

Very good! Top level!

- Waldemar Nunez, Costa Rican Institute of Electricity

The content is concrete and precise. It provides you with the power to influence corporate decisions

- Amalia Sepulveda, Independence

I recommend it for both those who need to learn the basics, and those working with these concepts on a daily basis

- Carolina Sánchez Barrantes, Freudenberg Medical



I learned that any problem can be approached from different angles, but you have to remain focused on customer satisfaction and the organization's strategy

- Rodrigo Alan Gonzalez Silva, Tyson Foods

About ISCEA

The International Supply Chain Education Alliance (ISCEA) was the first organization certifying Supply Chain Professionals around the globe, and it remains the worldwide authoritative resource for Supply Chain Career Validation with thousands of certificate holders commanding top-tier salaries.

ISCEA's mission is to provide Total Supply Chain Knowledge to manufacturing and service industry professionals through Education, Certification and Recognition.

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